

Transaction Management Secrets for the Real Estate Professional

Sponsored by California Desert Association of REALTORS®

Outstanding Agents and Coordinators do more than push paperwork-They lead, encourage teamwork, use efficient systems, and understand ALL areas of the pending sale. Diana Turnbloom, author of *Escrow Coordination Secrets*, a Transaction Coordinator for over 15 years and popular instructor to thousands of Agents, Brokers and Coordinators will give information and time-saving tools you MUST HAVE to efficiently manage transactions! This 4 hour power packed class is like no other seminar you have attended! Diana addresses issues to help you efficiently manage pending sales, including;

- Create **bullet-proof systems** that ensure each transaction is hassle-free
- Identify and manage **deal-killer** challenges
- The **best time** to remove contingencies
- Understand **team concepts** and effectively **solve problems**
- Locate the “**meat and potatoes**” of contracts, title and termite reports
- **Red Flags** of an REO Addendum and Short Sale Approval letter



More than just theoretical ideas, these *secrets* have evolved and been perfected from Diana's 1000+ closed transactions. You WILL be able to immediately apply concepts and close more transactions efficiently!

YOU RECEIVE: Outline of class discussion/sample custom forms and email letters/opportunity to purchase helpful educational products

Bonus: DRE approved for 4 hours Continuing Education credits for licensed agents in attendance
Category: **Consumer Service Sponsor #4129** (you must take a test at the end of the class and pass with a 70% or better grade to receive a certificate) * **No prerequisite to attend this class! Open to both licensed and unlicensed real estate professionals!**

Cost: \$55

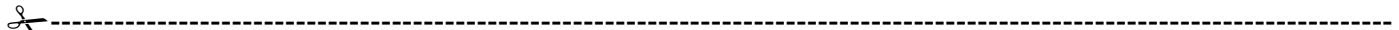
When: Thursday March 29th 8:30-12:30pm (Registration and sign-in 8-8:30 am)

Where: California Desert Association of REALTORS® 44475 Monterey Ave. Palm Desert, CA

Testimonials: "...ties together all the pertinent aspects of real estate and clarified the transaction portion"

"This is one of the MOST helpful and real life knowledge classes I have attended!"

"Loaded with hands-on examples and time-saving systems!"



REGISTRATION FORM for Transaction Management Seminar 3/29/2012

Checks payable to **CDAR**. Complete, enclose a check and mail to: 44475 Monterey Ave. Palm Desert, CA 92260 or FAX this form with credit card info to **760-568-3779**

Name: _____ Company: _____

Phone Number: _____ Amount:\$ _____ Visa MC Check (circle one)

Email Address: _____ Number of Reservations: _____

Name on Card: _____ Account Number: _____

Exp. Date: _____ Billing Address: _____

Signature: _____

For more info, contact Joy Santos at joy@cdaronline or call 760-346-5637