

Mastering "what to say" REAL ESTATE WORKSHOP

Converting Leads to APPOINTMENTS

Sponsored by: Amanda McMillien-Brock, First American Home Warranty & Vicki Timmins, First American Natural Hazard Insurance



THE KEY TO SALES SUCCESS IS LEARNING HOW TO:

- CONVERT LEADS INTO APPOINTMENTS
- SET QUALITY APPOINTMENTS DAILY
- OVERCOME OBJECTIONS

RESERVE YOUR SEAT TODAY!!!
PERFECT YOUR SALES SKILLS FOR
MAXIMUM RESULTS!

“THRIVE IN 2012...DON'T SURVIVE!”

TRAINER:

Bryan M. Yarbor has 26 years of Real Estate experience and is an "active" Top Producer for a leading San Diego Real Estate Company. He consistently ranks in the top 2% Nationally and has represented buyers and sellers in over 52 zip codes. In this challenging market, Bryan has closed over \$65 million since 2005. Learn how he does it...Learn from one of the BEST!



WHERE: CDAR

44475 Monterey Ave., Palm Desert

WHEN: Monday, Feb. 27

TIME: 1:00p.m.—4:30p.m.

TO REGISTER: www.bmytrainer.com/classes/10202011-palm-desert

*Normally \$49
Association Special*

NOW \$19

*3-Hour Seminar
Lunch and Workbook
included*